

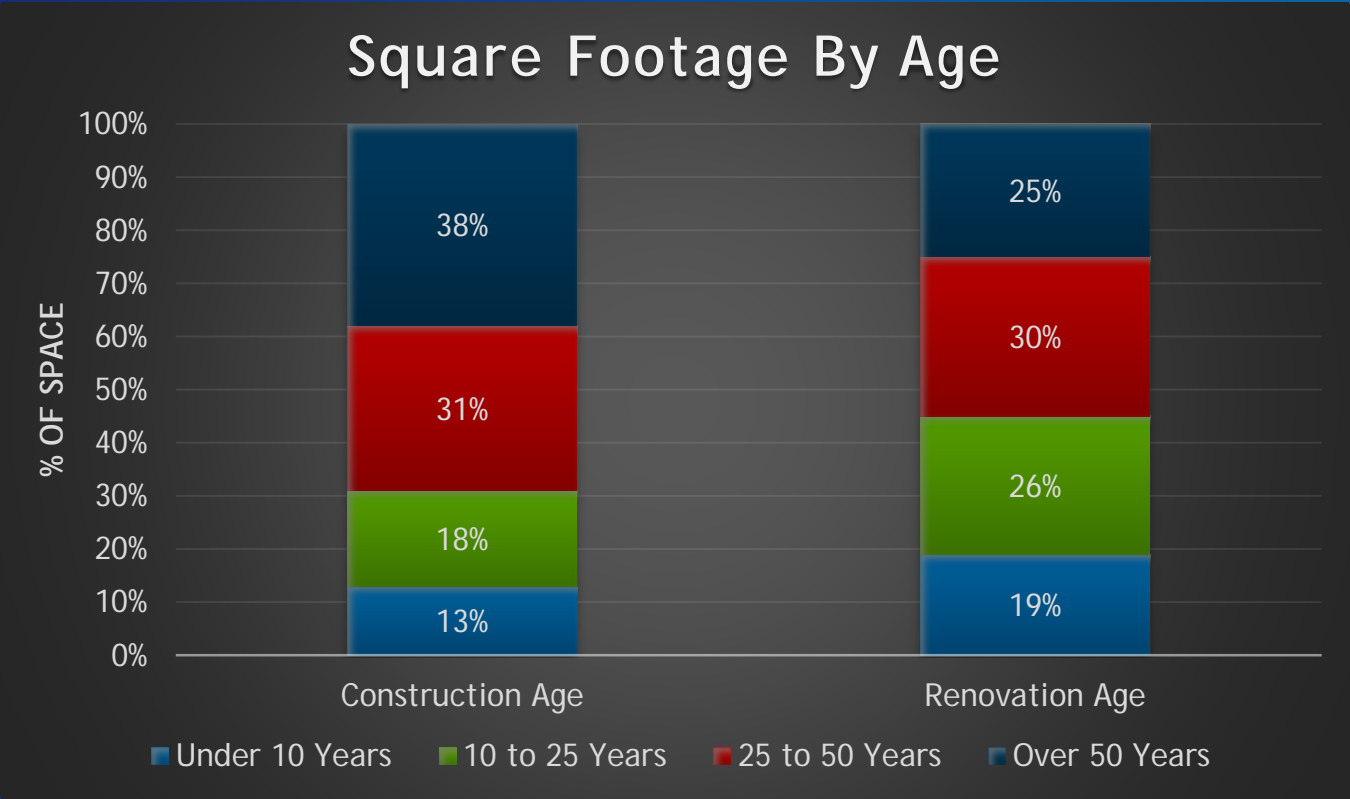


Funding Deferred Maintenance and Energy Projects

It's not sustainable unless
its economically sustainable

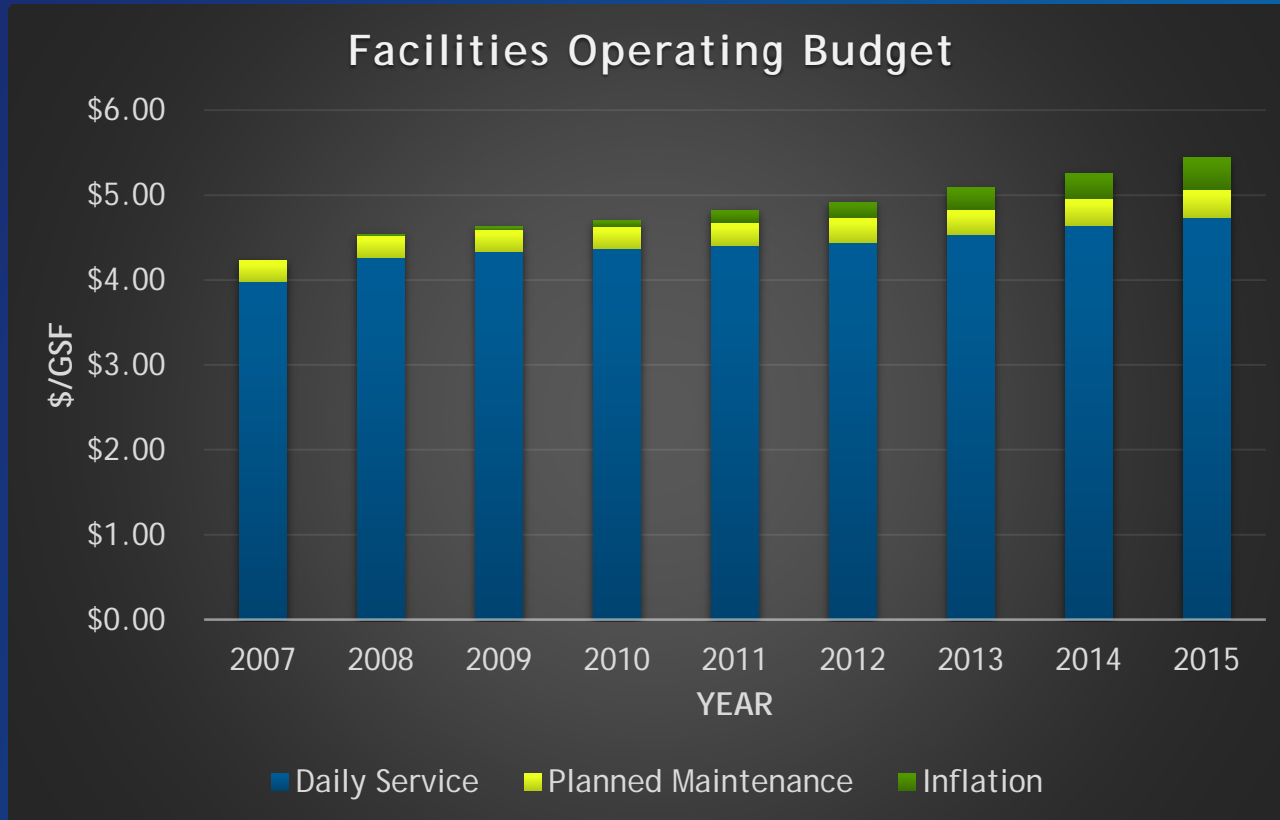


Aging Infrastructure



Source:  a GORDIAN company

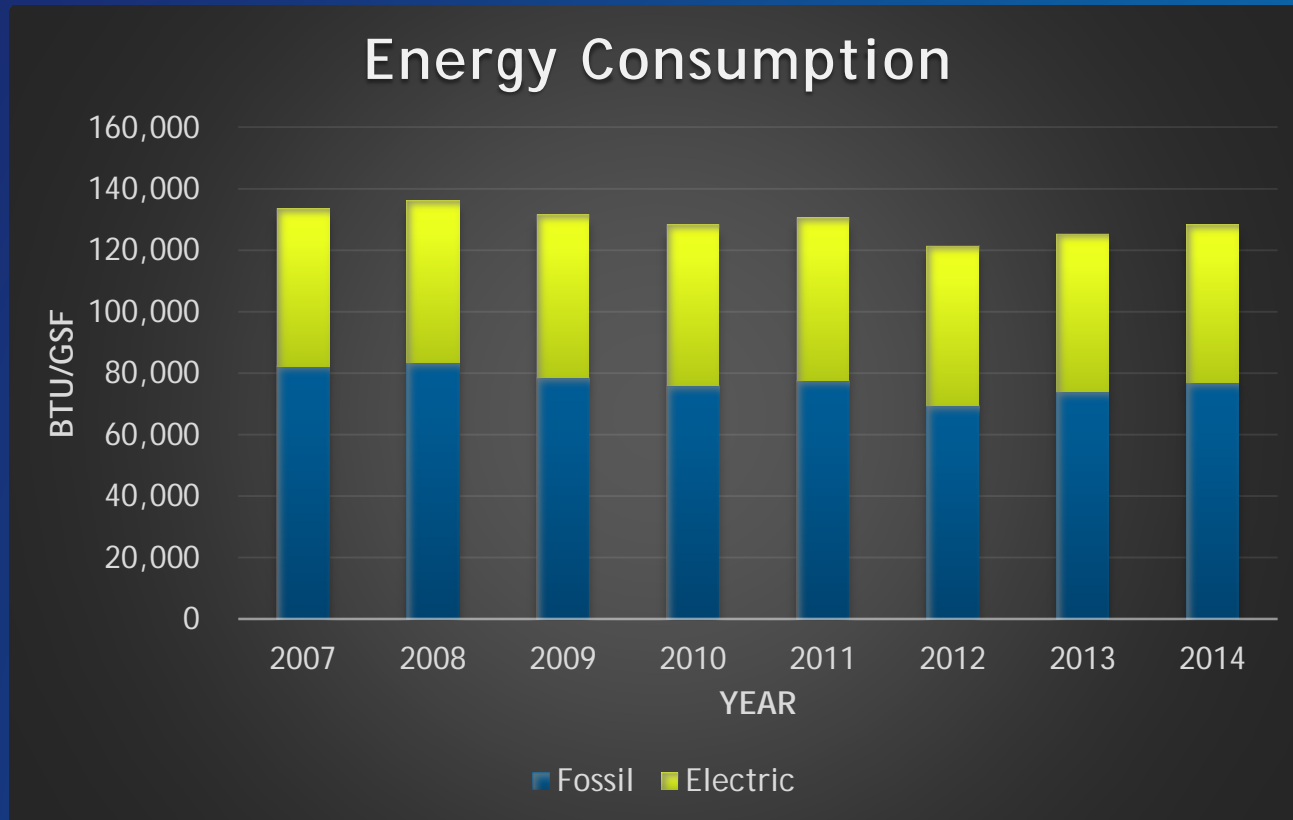
Spending Not Keeping Up With Inflation



Source:



Energy Consumption Relatively Flat



Source:

sightlines
a GORDIAN company

The Bottom Line

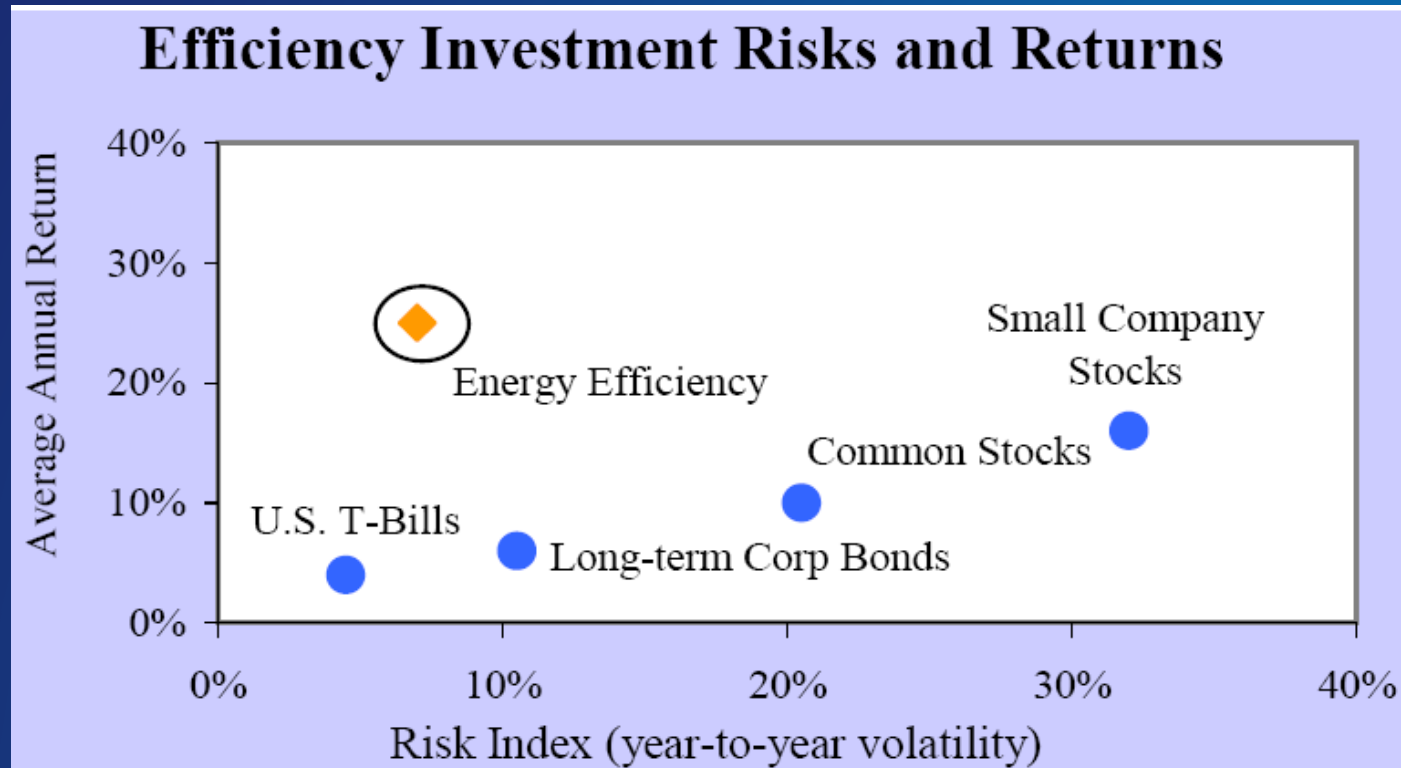
- **Investing in New Facilities**
 - Competing Needs for Capital
- **Maintenance Coverage > 90,000 GSF / FTE**
 - Significant Need for Technology
- **Deferred Maintenance > \$100 / GSF**
 - Trending Upward
 - Can't "Keep Up" With "Catch Up" Dollars
- **Significant Energy Savings Potential**
- **Some Potential for Operational Savings**

The Solution

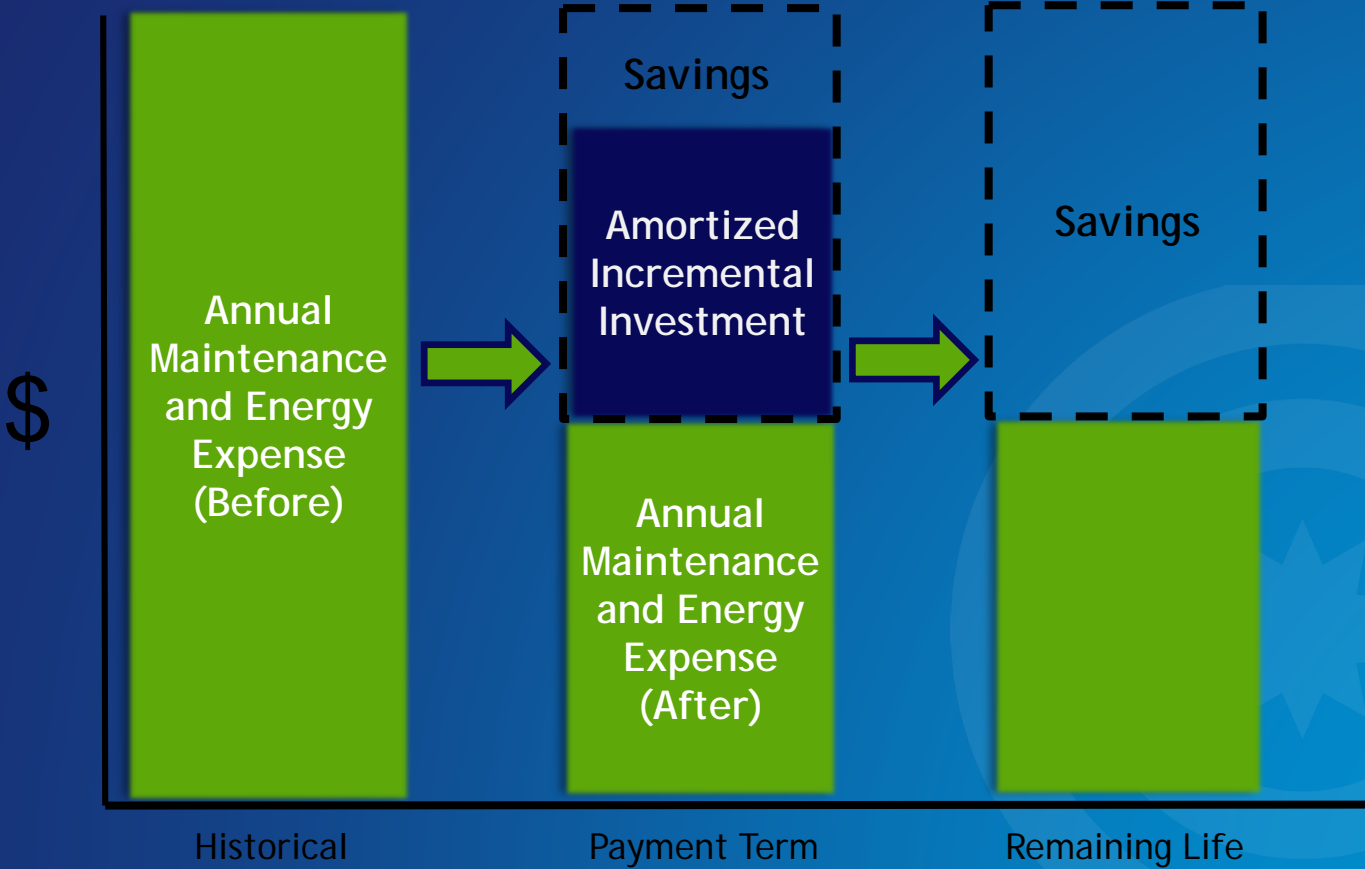
- Leverage Savings for Funding
- Fund Energy Initiatives
- Fund Deferred Maintenance
- Zero Dollar Budget Impact
- Maximize Utility Rebate Programs
- Access New Funding Alternatives
- Comprehensive Energy Efficiency Program (Energy Services Performance Contract)



The Solution



The Solution



Utility Incentives



Other Incentives



New Funding Alternatives



Arkansas Energy Performance Contracting



The Process



Benchmark

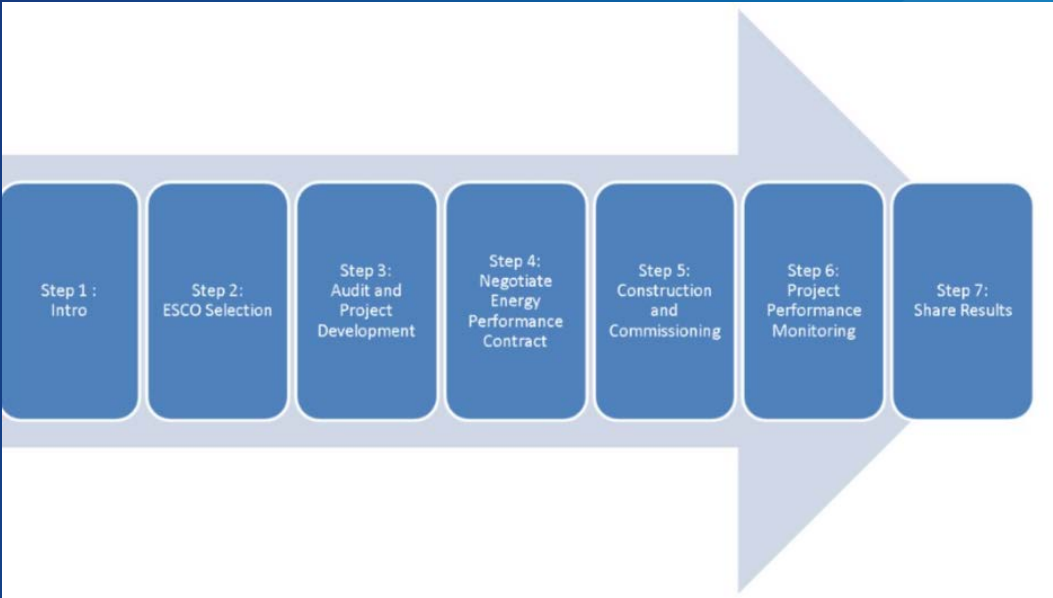
Identify and Qualify

Develop

Estimate

Implement

Measure and Verify



Higher Ed Facilities



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